## **WEEKLY CAREER BULLETIN**

(Information related to Employment & Career)
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# EMPLOYMENT/RECRUITMENT NOTIFICATION

❖ The Department of Posts (DoP), Government of India, published a notification for the recruitment of Postal Assistant, Postman & MTS cadre under Sports Quota (from Open Market)-North East Circle. Total Vacancy 23. Last date of receipt of application is 03/12/2021.

For details please visit

https://www.indiapost.gov.in/VAS/Pages/Recruitme nt/IP\_28102021\_NE\_Eng.pdf

and

https://www.facebook.com/mccagt/photos/a.2401238 63134043/1271768533302899

❖ The Rajiv Gandhi National Institute of Youth Development (RGNIYD), Sriperumbudur, Tamil Nadu, invites applications (only through online mode) from Indian Nationals possessing excellent academic record and relevant work experience for direct recruitment / deputation / contractual positions for various posts. Last date for submission of online application is 26.11.2021 (or) 30 days from the date of publication of the advertisement in the Employment News.

For details please visit

https://www.rgniyd.gov.in/?q=content/applicationsare-invited-non-teaching-positions

or

https://www.rgniyd.gov.in/sites/default/files/pdfs/ad vt\_non\_teaching\_post.pdf

❖ MIDHANI, a Mini Ratna has published an advertisement for the Recruitment of 7 (seven) various Executive posts for F&A Department. Last date for submission of online application is 24.11.2021. For details please visit

https://midhani-india.in/department\_hrd/careerat-midhani/

or

https://midhani-india.in/WordPresscontent/uploads/2018/11/Advertisement-Exel121.pdf

❖ National Institute of Electronics and Information Technology (NIELIT), New Delhi, invites applications from eligible and qualified candidates for the post of Scientist-'C' and Scientist-'D' in MeitY, total of 33 posts. Last date for submission of online application is 07/12/2021 (5:30 p.m).

For details please visit

<a href="https://recruitment-delhi.nielit.gov.in/PDF/MeitY/Detailed Advt Scientit C and D.pdf">https://recruitment-delhi.nielit.gov.in/PDF/MeitY/Detailed Advt Scientit C and D.pdf</a>

❖ National Institute of Technology (NIT) Sikkim has published an advertisement for the recruitment of Assistant Professors (Grade-I & II) and Associate Professors in various departments of the Institute, total posts=19. Interested candidates may fill the application form and send the hard copy along with all relevant documents. The filled in application form along with documents must reach to Director, NIT Sikkim, Barfung Block, Ravangla, South Sikkim – 737139, Sikkim (India)on or before 6<sup>th</sup> December 2021 (05:00PM).

For details please visit

https://nitsikkim.ac.in/documents/Opportunities/ Regular/Teaching/NITS Rect%202021 Faculty

Advt.\_Final.pdf

or

https://nitsikkim.ac.in/

or

 $\frac{https://nitsikkim.ac.in/job\%\,20opportunity/teach}{ing.php}$ 

❖ NIT Sikkim invites applications for the recruitment on various 14 numbers of "Non-Teaching Positions" from eligible Indian Nationals having requisite qualification and experience. Completely filled application form along all self-attested enclosures in support of educational qualification, experience, category, documents, etc. must reach to "The Registrar, NIT Sikkim, Barfung Block, Ravangla, South Sikkim − 737139, Sikkim (India)" by closing date of receipt of application i.e., 6<sup>th</sup> December 2021 (5:00 PM).

For details please visit

https://nitsikkim.ac.in/documents/Opportunities/Regular/Non%20Teaching/NITS\_Rect%202021\_NTR\_Advt.pdf

or

https://nitsikkim.ac.in/job%20opportunity/nonteaching.php

Directorate General Border Security Force, published a recruitment notification for filling up of various vacancies in Group-'Ç' combatised (Non Gazetted-Non Ministerial) posts in the Border Security Force, Engineering Set up through Online Mode only for vacancy year 2020-21, total posts being 72 (Seventy-two). Last date for submission of online application is 29/12/2021 at 11:59 PM.

For details please visit <a href="http://rectt.bsf.gov.in/">http://rectt.bsf.gov.in/</a>

or

http://rectt.bsf.gov.in/static/bsf/pdf/BSF%20Group-C%20Engineers%20Recruitment.pdf

Selection South, Centre Cubbon Bangalore, Karnataka invites applications by Speed Post/ Registered Post only from eligible Indian citizens for the following Group 'C' civilian posts like MTS (Messenger), MTS (Watchman), MTS (Safaiwala), Mess Waiter, Room Orderly & through direct recruitment. Last Date Masalchi for submission of application in prescribed form addressed to The Commandant, Selection Centre Cubbon Road. Bangalore-560 South. (Karnataka) is 27 December 2021.

For details please visit

https://drive.google.com/file/d/1zaW89XSxCnOvAN xFJHVqYaKrODEkMpf4/view ❖ Centre for Development of Advanced Computing (C-DAC), a Scientific Society under the Ministry of Electronics and Information Technology, Government of India, invites applications (only online) for the Group B (Level 6) Technical & Non-Technical positions (total=5) to be filled by way of Direct Recruitment. The Last date for on-line registration of application by candidates is 12.12.2021 (upto 1800 hrs).

For details please visit

https://cdac.in/index.aspx?id=job\_silchar\_GrB\_o ct-2021

❖ Armed Forces Medical Services (AFMS) has released a short notice for recruitment of 220 vacancies of Short Service Commissioned Officer (SSC Officer). The last date for submitting online applications is 30 November 2021.

For details please visit

https://stagingweb.online/uploads/not/Advt\_2021\_fo r\_website.pdf

# ADMISSION/ ENTRANCE EXAMINATION NOTIFICATION IN TRIPURA

❖ SLET Commission, Assam has announced notification for conducting North East State Level Eligibility Test 2021-22. Last Date to Apply Online: 28-12-2021.



For details please visit <a href="http://sletne.org/wp-content/uploads/2021/11/set2021-22.pdf">http://sletne.org/wp-content/uploads/2021/11/set2021-22.pdf</a>.

❖ ILS Nursing Institute has published advertisement for the B.Sc Nursing Admission 2021-22. Last date to apply is 30<sup>th</sup> November 2021.

For details please visit <a href="https://ilshospitals.com/ils-nursing-institute/">https://ilshospitals.com/ils-nursing-institute/</a>



### **CAREER TIPS**

# CAREER IN INSURANCE

With the service sector gaining extreme significance in the economy, insurance is something most people will buy and the large numbers involved are certain to throw up tremendous career opportunities in this field.

#### Is it the Right Career for Me?

There are primarily two skills required for taking up Insurance as a career option: First is the ability to easily befriend people. The second important skill required is the ability to see their problems clearly and make them understand the need for insurance.

As a student, in college or after having completed school, if you feel you have good selling skills and people skills, then Insurance most definitely is the right subject for you. You may join one of the popular Insurance companies as an Insurance Agent or a Sales Executive- Insurance. For this, you will need to clear the agent exam conducted by IRDA (Insurance Regulatory Authority of India). After working for a few years you can look forward to becoming an Insurance Manager.

#### What would it Cost Me?

The average annual fee of the MBA Insurance program can vary from Rs 1.0 lac to Rs2.0 lacs depending on the university and school you choose. Some of the best Insurance schools in India include ICFAI, NIA and Birla Institute of Management besides several others which provide distance education courses, diploma programmes and regular courses as well.

#### Funding/Scholarship

There are no separate loans available for Insurance courses alone as such. However, working professionals may study through their company sponsorships. Similarly, education loans of up to Rs. 7.5 lacs are available through banks such as State Bank of India.



The job prospects for an Insurance professional are increasing day by day. You may join as an Insurance agent where your main responsibilities would include selling insurance policies to people. For this task, you would be given target amounts, which you will have to earn through premiums. On a commission basis, you will be compensated in turn. Other jobs include Sales Manager- Insurance wherein you would handle a team of Insurance agents for selling Insurance policies. Besides, you may join as an Insurance Underwriter as well.

### **Demand and Supply**

Insurance professionals are highly in demand these days. According to statistics, only 14% of world population has been covered by Insurance professionals, which means there is much potential in the 86% population that is still untapped. So basically, the demand is much higher when compared with the supply. What is needed is people with passion for the subject and business acumen. As they say, "Insurance is a subject matter of solicitation". So clearly, a lot of revenue can be generated using this field if the policies and systems are laid fair and correct.

#### **Market Watch**

In the past few years, several popular Insurance companies such as Max New York, ICICI Lombard, Bajaj Allianz and others have come up with new policies to attract buyers. Most of the policies are reliable and of benefit to public. The market has only seen an upswing for the Insurance industry except during the slowdown of 2009, when there was a steep decline in financial position of all top companies.

#### **Different Roles, Different Names**

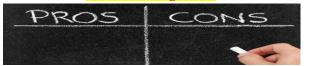
Insurance can be sold with different names but ultimately the aim is to insure somebody against untoward incidents such as accidents, thefts and natural calamities. The different types of insurance policies include Life Insurance, Health and Mediclaim Insurance, Home Insurance and Vehicle Insurance to name a few.

#### **Tips for Getting Hired**

You may follow the below mentioned tips to get selected as an Insurance professional after completing your bachelor's or master's degree in Insurance:

- Check the websites of the best Insurance companies for the job openings and apply for the same.
- Develop an excellent friend and contact circle to avail their reference in future for negotiating in Insurance deals.
- Read necessary books on selling skills, business etiquette and business communication.
- Upgrade yourself with latest world Insurance scenario and new strategies that aren being introduced.
- Update yourself with the various laws and regulations such as IRDA act and the following amendments that may be applicable to Insurance policies.
- Update yourself with the top-notch finance companies and their stock exchange status so that you can plan your selling and negotiating accordingly.

#### Positives/Negatives



#### +ives:

- ✓ The industry growth is on an upsurge. The opportunities are increasing day by day for people with strong people skills and selling skills.
- ✓ The overall industry growth is assumed to touch an all time high in the coming years. Insurance is seen as the career of the future for students et al.
- ✓ There are several professional institutes such as NIA in Pune that provide excellent courses in Insurance for students. Besides, there are institutes such as Birla Schools and ICFAI that provide different courses to students, both regular and distance education-wise.

#### -ives:

- ✓ The students or Insurance professionals need high convincing skills to persuade people in buying insurance policies. Sometimes, this may be disliked.
- ✓ There are several companies venturing into this business day by day. For instance, Reliance is one recent company to have ventured into Insurance business. Due to this, sometimes it may be difficult to trust the reliability of the organization.

## **Top Companies**

On the job front, based on random statistical information, the following are the top 10 Insurance companies in India:

- ✓ Life Insurance Corporation of India (LIC),
- ✓ Bajaj Allianz General Insurance,
- ✓ ICICI Lombard General Insurance,
- ✓ ICICI Prudential Life Insurance.
- ✓ Birla Sunlife Insurance,
- ✓ Tata AIG General Insurance,
- ✓ New India Assurance Co.,
- ✓ Iffco Tokyo General Insurance,
- ✓ Oriental Insurance Co., and
- ✓ HDFC Standard Life Insurance.

#### Social Media platform of MCC Agartala

- ✓ Follow MCC Agartala YouTube Channel at : https://www.youtube.com/channel/UCFShAKmj NNz2C4b8aw8TEcQ
- ✓ Follow and subscribe our Facebook Page for updated information

https://www.facebook.com/mccagt

✓ Follow our Twitter handle address at https://twitter.com/MCCAgartala